

# FOR SALE BY OWNER - PURCHASE AGREEMENT

Dated \_\_\_\_\_

We, the undersigned \_\_\_\_\_ (Buyer name(s))  
hereby offer to purchase the real property locally known as: \_\_\_\_\_ (address),  
subject to and together with any reasonable easements, zoning restrictions, restrictive covenants  
and mineral reservations of record, if any, and agree as follows:

1. **PURCHASE PRICE:** The purchase price shall be \$ \_\_\_\_\_ and  
the method of payment to Seller(s) shall be as follows: An initial Earnest Money Deposit  
in the amount of \$ \_\_\_\_\_ shall be paid herewith. Said earnest  
deposit, upon acceptance of this Agreement, shall be deposited with the Escrow Agent  
**CLEAR TITLE & ABSTRACT, LLC** to be used as the earnest deposit and the balance  
of the purchase price as designated below.

Select A, B, C or D (**Choose one**)

- A. NEW MORTGAGE:** This agreement is contingent upon the Buyers obtaining a  
Conventional, FHA, VA, or other \_\_\_\_\_ (circle one) Loan. Application to  
be made within \_\_\_\_\_ working days from acceptance of this Agreement at  
\_\_\_\_\_ (Lender). Mortgage not to exceed  
\$ \_\_\_\_\_ (Loan Amount) with note interest at \_\_\_\_\_ %. Seller  
agrees to pay a discount fee of \_\_\_\_\_ % or less, of the new mortgage amount. Buyer to  
pay the balance of the purchase price in cash at closing. If Buyer has not obtained a  
written commitment on or before \_\_\_\_\_, the Seller has the right to  
declare this offer is null and void.
- B. ASSUMPTION OF MORTGAGE:** Purchaser agrees to assume and pay existing  
mortgage balance in favor of \_\_\_\_\_ (Lender) in the  
approximate amount of \$ \_\_\_\_\_ and pay the balance in cash, or  
be certified or cashier's check at the time of delivery of the deed. It is understood that  
the present mortgage terms provide for interest at \_\_\_\_\_ % per annum and payments of  
\$ \_\_\_\_\_ per \_\_\_\_\_. Said payments include  
\_\_\_\_\_. Interest on the existing loan and any mortgage  
insurance premium shall be prorated to the date of closing. Purchaser(s) agrees to  
assume Seller's escrow subject to Lender's requirements. Seller agrees that the loan will  
be current at the time of closing. Purchaser(s) agrees to pay assumption fees, if any. The  
mortgage/contract being assumed (does/does not) provide for a variable interest rate.  
The mortgage/contract being assumed (does/does not) contain a balloon payment. Date  
of balloon, if any: \_\_\_\_\_. Seller(s) understands that he/she/they are  
allowing his/her/their mortgage to be assumed by the above-named Buyer(s), and unless  
otherwise specified, the Seller(s) is/are not being released from liability with the existing  
mortgage.

C. **CONTRACT:** Buyer(s) and Seller(s) will execute a Real Estate Installment Contract. Buyer(s) agree to a down payment of \$\_\_\_\_\_ and monthly payments of \$\_\_\_\_\_ including principal and interest at the rate of \_\_\_\_\_%, until the unpaid principal balance, together with accrued interest, is paid in full (if balloon payment, see below) or until the amount due is reduced to the amount of the mortgage now or hereinafter placed on the property by Seller(s), at which time Seller(s) shall deliver to Buyer(s) a Warranty Deed. Interest shall commence on the date of closing and the first monthly payment shall be due 30 days after the date of closing unless otherwise mutually agreed by the parties. The balance of the down payment is to be paid in cash at the time of closing, with adjustments for closing costs to be added or deducted from this amount. If Seller(s) now have or hereinafter place a mortgage(s) on the property, such mortgage(s) may not exceed the Real Estate contract balance, and the interest rate and amortization thereof shall be no more onerous than the interest rate and amortization on the Real Estate Contract. This agreement is contingent upon Seller(s), Lenders approval is required.

- This contract (Shall/Shall not) have a balloon payment. Date of Balloon, if any \_\_\_\_\_
- This contract (Shall/Shall not) allow Buyer(s) to prepay all or part of the balance without penalty
- This contract (Shall/Shall not) be due and payable in full upon the sale or assignment by the Buyer(s)
- Seller(s) (Shall/Shall not) provide a Deed in Escrow. Escrow fee to be paid by Buyer/Seller/Divided Equally
- This contract (Shall/Shall not) require a monthly payment into an escrow account for taxes, insurance and other related expenses.

D. **CASH:** Buyer(s) shall provide certified funds upon closing.

E. **OTHER FINANCING TERMS:** \_\_\_\_\_

2. **CONDITION OF PROPERTY:** The property as of the date of this Agreement including buildings, ground, and all improvement will be preserved by the Seller(s) in its present condition until possession, ordinary wear and tear excepted. The Buyer(s) shall be permitted to make an inspection of the property prior to possession or closing, whichever is sooner, in order to determine that there has been no change in the condition of the property.
3. **POSSESSION AND CLOSING:** Possession is to be given on \_\_\_\_\_ (date) at \_\_\_\_\_:\_\_\_\_\_ o'clock A.M./P.M. Adjustment of interest, rents, and all charges attributable to the Seller(s) possessions are to be made of

like date. Closing date to be \_\_\_\_\_ (date). If for any reason possession is before or after the day of closing, the parties shall make a separate agreement with adjustments as of the date of possession. **THIS TRANSACTION SHALL BE CONSIDERED CLOSED UPON FILING OF DOCUMENTS AND RECEIPT OF ALL FUNDS.**

4. **TAXES:**

- A. The Seller(s) shall pay all real estate taxes that are liens for prior years and all those that are due and payable on the date of closing.
- B. The Seller(s) shall pay their pro-rated share, based upon the date of closing of the real estate taxes for the fiscal year in which closing occurs due and payable in the subsequent fiscal year. The Buyer(s) shall be given a credit for such proration at closing based upon the last known actual real estate taxes payable according to public record. However, if such taxes are not based upon the full assessment of the present property improvements or the tax classification as of the date of closing, such proration shall be based on the current millage and assessed value as shown by the Assessor's Records on the date of closing. In the event of such partial assessment, it shall be the duty of the Seller(s) to so notify the Buyer(s).
- C. The Seller(s) to provide good and sufficient tax escrow, in the amount of \$ \_\_\_\_\_ as of \_\_\_\_\_.

5. **INCLUDED PROPERTY:** Included property shall be all fixtures that belong to, are specifically adapted to or are a part of the real estate, whether attached or detached such as: Attached wall to wall carpeting, built in appliances, light fixtures (including light bulbs), ceiling fans, water softeners (**if not rented**), shutters, shades, rods, blinds, venetian blinds, awnings, storm doors, screens, television antennas, door chimes, automatic garage door openers, electrical service cables, attached mirrors, fencing, shelving, gates, bushes, trees, shrubs and plants.

6. **Delivery of Abstract:** Seller(s) shall provide an abstract of title, if available: \_\_\_\_\_  
YES \_\_\_\_\_ NO \_\_\_\_\_

7. **ESCROW AND CLOSING COMPANY: FEES:** Seller(s) and Buyer(s) each agree to use **CLEAR TITLE & ABSTRACT, LLC** for as their escrow company and agreeing to pay a closing fee of **\$350.00 per side** (\$350.00 for Seller(s) and \$350.00 for Buyer(s) unless the Buyer(s) are obtaining a VA/FHA loan, then such costs of the closing shall be paid by the Seller(s).

8. **SPECIAL ASSESSMENTS:** The Seller(s) shall pay in full all special assessments that are certified as liens on the public record at closing. Any preliminary or deficiency assessments which cannot be discharged by payment shall be paid through an escrow account with sufficient funds to pay such liens payable with any unused funds returned to the Seller(s). All charges for solid waste removal, sewage, and assessments for maintenance that are attributable to Seller(s) possession shall be paid by Seller(s). If

Seller(s) have received notification or have knowledge of any assessments on their property they must have disclosed to the Buyer(s).

9. **DUTIES OF PARTIES:** Seller(s) and Buyer(s) acknowledge that the Seller(s) of real property has a legal duty to disclose MATERIAL DEFECTS of which the Seller(s) have actual knowledge and which a reasonable inspection by the Buyer(s) would not reveal.
10. **CONDITION OF PROPERTY:** Buyer(s) may choose one of the following alternatives relative to the condition and quality of the property:
  - A. Within five (5) working days after the final acceptance date, Buyer(s) may, at their sole expense, have the property inspected by a person(s) of their choice to determine if there are any structural, mechanical, plumbing, electrical or other deficiencies. Within the same period (5 days), the Buyer(s) may notify in writing the Seller(s), or any deficiencies. The Seller(s) shall immediately notify the Buyer(s) in writing what steps the Seller(s) is willing to take to correct any deficiencies before closing. The Buyer(s) shall then immediately, in writing, notify the Seller(s) that (1) such steps are acceptable, in which case the Agreement, as so modified, shall be binding upon all parties; or (2) that such steps are not acceptable, in which case this Agreement shall be null and void, and any earnest money shall be returned to the Buyer(s). In the event that the inspection is not done within the specified time frame, the Buyer(s) acknowledge(s) that they are accepting the property in its existing condition.
  - B. Buyer(s) acknowledge that they have made a satisfactory inspection of the property and are purchasing the property in its existing condition.
11. **NEW CONSTRUCTION:** If the improvements on the subject property are under construction or are to be constructed, this Agreement shall be subject to approval plans and specifications by the parties within \_\_\_\_\_ days of final acceptance of this agreement, new construction shall have the warranties applied by law, specifically made by suppliers of materials/appliances or specifically tendered by the contractor.
12. **TERMITE INSPECTION:** Buyer(s), at their expense shall have the property inspected for termites or other wood destroying insects by a licensed inspector prior to closing. If active infestation or damage due to prior infestation is discovered, Seller(s), shall have the option of either have the property treated for infestation by a licensed pest exterminator and having any damage repaired, OR canceling this Agreement. Buyer(s) agree(s) to accept the property after treatment and repairs. This provision shall not apply to fences, trees, shrubs or outbuildings other than garages. Provided however, Buyer(s) may accept this property in its existing condition without such treatment or repairs.
13. **SURVEY:** The Buyer(s) may, prior to closing, have the property surveyed at their expense. If the survey, certified by a Registered Land Surveyor, shows an encroachment on said property or if any improvements located on the subject property encroach on lands of others, such encroachments shall be treated as title defect.

14. **RENTAL PROPERTY:** If subject property is going to be rental property, Buyer(s) is/are responsible to investigate and understand any housing codes that may apply, including the possibility of rental inspections.
15. **INSURANCE:** Seller(s) shall bear the risk of loss or damage to the property prior to closing. Seller(s) agree to maintain existing insurance and Buyer(s) may purchase additional insurance. In the event of substantial damage or destruction prior to closing, this Agreement shall be null and void, unless otherwise agreed by the Parties. The property shall be deemed substantially damaged or destroyed if it cannot be restored to its present condition on or before the closing date. However, Buyer(s) shall have the right to complete the closing and receive insurance proceeds regardless of the extent of damage.
16. **JOINT TENANCY:** If Seller(s) title is held in joint tenancy this Agreement shall not sever such joint tenancy. If Buyer(s) are husband and wife, their interest hereunder shall be held in joint tenancy with rights of survivorship unless otherwise specifically indicated.
17. **ABSTRACT AND TITLE:** The abstract shall be continued to and including the date of acceptance of this Agreement. Such abstract shall be delivered to an attorney for a title opinion for the Buyer(s), such attorney to be selected by the Buyer(s) or their mortgagee. OR title insurance shall be prepared, the commitment costs to be equally divided between the Seller(s) or Buyer(s). Seller(s) agree to perfect the title in accordance with such opinion so that upon conveyance, title shall be deemed marketable in compliance with this Agreement, the land title laws of the State of Iowa, and the Iowa Title Standard of the Iowa Bar Association. If closing is delayed due to Seller(s) inability to provide marketable title, this Agreement shall continue in force and effect until either party rescinds the Agreement after giving 10 days written notice to the other party.
- A. (     ) BUYER(S) choose to use Clear Title & Abstract, LLC or \_\_\_\_\_ as their Title Insurance Company. Buyer(s) hereby selects the expanded ALTA Homeowners Policy of Title 10/17/98, if available or \_\_\_\_\_. The costs of any title insurance policies or endorsements shall be **equally divided** between SELLER(S) and BUYER(S).
- B. (     ) BUYER(S) choose to have an attorney's opinion in which case the **SELLER(S)**, at their cost, shall have the abstract continued to and including the date of acceptance of this Agreement and delivered to an attorney selected by BUYER(S) for an opinion at **BUYER(S)** cost.
18. **REMEDIES OF THE PARTIES:** If the Seller(s) fail to fulfill this Agreement, the Buyer(s) shall have the right to have all payments returned and/or to proceed by any action at law or in equity, and the Seller(s) agree to pay the costs and reasonable attorney fees, and a receiver may be appointed. If the Buyer(s) fail to fulfill this Agreement, Seller(s) may forfeit this agreement as provided in Chapter 656 of the Code of Iowa, and all payments made herein shall be forfeited, or the Seller(s) may proceed by any action at law or in equity. The Buyer(s) agree to pay costs and reasonable attorney fees, and any

other expenses incurred by the Seller(s), and a receiver may be appointed. Seller(s) and Buyer(s) understand that the earnest deposit held in trust can only be released through agreement of both parties, the closing of this transaction, or by court order.

- 19. **FUNDS:** It is agreed that at the time of closing, funds of the purchase price may be used to apply to the purchase price, to pay taxes or other liens, same to be handled under supervision of the appointed **ESCROW AGENT** and subject to approval of Buyer(s) attorney on title questions needed to produce marketable title.
- 20. **GENERAL PROVISIONS:** In the performance of each part of this Agreement, timeshall be of the essence. This Agreement shall be binding on and insure to the benefit of the heirs, executors, administrators, assigns and successors in interest of the respective parties. This Agreement shall survive the closing. Paragraph headings are for the convenience of reference and shall not limit nor affect the meaning of this Agreement. Words and phrases herein, including any acknowledgement hereof, shall be constructed as in the singular or plural number, and as masculine, feminine or neuter gender, according to the context.
- 21. **LOAN PROCESS:** The Buyer(s) hereby gives the Seller(s) permission to monitor the loan process.
- 22. **TERMS:** This agreement includes all of the provisions set forth in this document unless specifically excluded. Other provisions to be provided in the agreement are as follows:  
\_\_\_\_\_.

23. If this offer is not accepted on or before \_\_\_\_\_ (date) it shall become null and void and all payments shall be repaid to the Buyer(s) without liability on the part of the ESCROW AGENT to either party. **THIS IS A LEGALLY BINDING CONTRACT. IF NOT UNDERSTOOD, PLEASE SEEK COMPETENT LEGAL ADVICE.** When accepted, this Agreement shall become a binding contract.

BUYER SIGNATURE

BUYER SIGNATURE

\_\_\_\_\_

\_\_\_\_\_

Buyer Printed Name

Buyer Printed Name

SOCIAL SECURITY NUMBER

SOCIAL SECURITY NUMBER

\_\_\_\_\_-\_\_\_\_\_-\_\_\_\_\_

\_\_\_\_\_-\_\_\_\_\_-\_\_\_\_\_

Phone Number

Phone Number

\_\_\_\_\_

\_\_\_\_\_

**ACCEPTANCE:** We the Seller(s), hereby accept this offer on this \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_. In the event of a counter offer, Buyer(s) and Seller(s)

understand that the Seller(s) has/have the right to accept any other offers that may be presented to them until the counter offer has been accepted by the Buyer(s) and the agreement acknowledged.

SELLER SIGNATURE

SELLER SIGNATURE

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_  
Seller Printed Name

\_\_\_\_\_  
Seller Printed Name

SOCIAL SECURITY NUMBER

SOCIAL SECURITY NUMBER

\_\_\_\_\_-\_\_\_\_\_-\_\_\_\_\_  
-

\_\_\_\_\_-\_\_\_\_\_-\_\_\_\_\_  
-

\_\_\_\_\_  
Phone Number

\_\_\_\_\_  
Phone Number

**BUYER(S) PLEASE NOTE:** Please bring a certified funds or a cashier's check for the balance of your payments. This will permit prompt delivery of the papers. If property is used as your principal residence, check with County Assessor's Office for a Homestead Exemption Application. Please do so approximately 3 weeks after closing. With reference to Paragraph 1-D, Buyer(s) will pay the balance of the purchase price in certified funds or cashier's check at the time of closing with adjustment for closing costs to be added or deducted from this amount. This Agreement is not contingent upon Buyer(s) obtaining such funds.

**SELLER(S) PLEASE NOTE:** Upon termination of Seller(s) insurance at closing, Seller(s) should insure all personal property remaining on the premises should be removed prior to delivering possession.



535 West Broadway, Suite #203,  
Council Bluffs, IA 51503  
Phone: 712-328-1017  
Fax: 712-328-1161

**ADDENDUM TO PURCHASE AGREEMENT**

Seller(s): \_\_\_\_\_

Buyer(s): \_\_\_\_\_

Address: \_\_\_\_\_

The following are changes to the original purchase agreement:

- 1. \_\_\_\_\_  
\_\_\_\_\_
- 2. \_\_\_\_\_  
\_\_\_\_\_
- 3. \_\_\_\_\_  
\_\_\_\_\_
- 4. \_\_\_\_\_  
\_\_\_\_\_
- 5. \_\_\_\_\_  
\_\_\_\_\_
- 6. \_\_\_\_\_  
\_\_\_\_\_
- 7. \_\_\_\_\_  
\_\_\_\_\_

The herein agreement, upon its execution by both parties, is herewith made an integral part of the  
aforementioned Agreement of Sale.

Dated \_\_\_\_\_

Dated \_\_\_\_\_

\_\_\_\_\_  
Buyer

\_\_\_\_\_  
Seller

\_\_\_\_\_  
Buyer

\_\_\_\_\_  
Seller



**DISCLOSURE OF INFORMATION AND ACKNOWLEDGEMENT LEAD-BASED PAINT AND/OR LEAD-BASED PAINT HAZARDS**

**Lead Warning Statement:**

Every purchaser of any interest in residential real property on which a residential dwelling was built prior to 1978 is notified that such property may present exposure to lead from lead-based paint that may place young children at risk of developing lead poisoning. Lead poisoning in young children may produce permanent neurological damage, including learning disabilities, reduced intelligence quotient, behavioral problems, and impaired memory. Lead poisoning also poses a particular risk to pregnant women. The seller of any interest in residential real property is required to provide the buyer with any information on lead-based hazards from risk assessments or inspections in the seller's possession and notify the buyer of any known lead-based paint hazards. A risk assessment or inspection for possible lead-based paint hazards is recommended prior to purchase.

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**Seller's Disclosure (initial)**

(a) Presence of lead-based paint and/or lead-based paint hazards (check one below)

Known lead-based paint and/or lead-based paint hazards are present in the housing (explain):

Seller has no knowledge of lead-based paint and/or lead based paint hazards in the

(b) Records and Reports available to the seller (check one below)

Seller has provided the purchaser with all available records and reports pertaining to lead-based paint and/or lead-based paint hazards in the housing (list documents below).

Seller has no reports or records pertaining to lead-based paint and/or lead-based paint hazards in the house.

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**Purchaser's Acknowledgment (initial)**

Purchaser has received copies of all information listed above.

(c) Purchaser has received the pamphlet *Protect Your Family from Lead in Your Home*

(d) Purchaser has (check one below)

Received a 10-day opportunity (or mutually agreed upon period) to conduct a risk assessment or inspection for the presence of lead-based paint and/or lead-based paint hazards; or

Waived the opportunity to conduct a risk assessment or inspection for the presence of lead-based paint and/or lead-based paint hazards.

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**Certificate of Accuracy**

The following parties have reviewed the information above and certify, to the best of their knowledge, that the information provided by the signatory is true and accurate.

**Seller** \_\_\_\_\_

**Buyer** \_\_\_\_\_

**Dated** \_\_\_\_\_

**Dated** \_\_\_\_\_

**Seller** \_\_\_\_\_

**Buyer** \_\_\_\_\_

**Dated** \_\_\_\_\_

**Dated** \_\_\_\_\_

Dated \_\_\_\_\_

Property located at \_\_\_\_\_

**VETERANS ADMINISTRATION (VA) ESCAPE CLAUSE**

It is expressly agreed that, notwithstanding any other provisions of this contract, the purchaser shall not incur any penalty by forfeiture of earnest deposit or otherwise be obligated to complete the purchase of the property described herein, if the contract purchase price or cost exceeds the reasonable value of the property established by the V.A. The purchaser shall, however have the privilege and option to proceedings with the consummation of this contract without regard to the amount of reasonable value established by the V.A.

Seller \_\_\_\_\_  
Date \_\_\_\_\_

Buyer \_\_\_\_\_  
Date \_\_\_\_\_

Seller \_\_\_\_\_  
Date \_\_\_\_\_

Buyer \_\_\_\_\_  
Date \_\_\_\_\_

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**FEDERAL HOUSING ADMINISTRATION (FHA) AMENDATORY CLAUSE  
[4155.2 REV-4 (6/92)]**

It is expressly agreed that notwithstanding any other provisions of this contract, the purchase shall NOT be obligated to complete the purchase of the property described herein or to incur any penalty by forfeiture of earnest money deposits or otherwise unless the purchaser has been given in accordance with HUD, FHA or VA requirements a written statement by the Federal Housing Commission, Veterans Administration, or a Direct Endorsement lender setting forth the appraised value of the property of not less than \$\_\_\_\_\_. The purchaser shall have the privilege and option of proceeding with consummation of the contract without regard to the amount of the appraised valuation. The appraised valuation is arrived at to determine the maximum mortgage the Department of Housing and Urban Development will insure. HUD does not warrant the value not the condition of the property. The purchaser should satisfy himself/herself that the price and condition of the property are acceptable. The dollar amount to be inserted in the amendatory clause is the sales price stated in the contract. If the borrower and seller agree to adjust the sales price in response to an appraised value that is less than the sales price, a new amendatory clause is NOT required. However, the loan application package must include the original sales contract with the same price as shown on the amendatory clause along with the revised or amended sale contract.

Seller \_\_\_\_\_  
Date \_\_\_\_\_

Buyer \_\_\_\_\_  
Date \_\_\_\_\_

Seller \_\_\_\_\_  
Date \_\_\_\_\_

Buyer \_\_\_\_\_  
Date \_\_\_\_\_

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**U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT FEDERAL HOUSING ADMINISTRATIVE  
IMPORTANCE OF HOME INSPECTIONS**

FHA DOES NOT WARRANT THE VALUE OF THE CONDITION OF A HOME! While FHA requires the lender to have an appraiser determine the value of the property, it is an estimate only and is used to determine the amount of the mortgage FHA will insure and if the condition of the property make it eligible for FHA mortgage insurance. It is not, however, a guarantee that the property is free of defects.

As the purchaser, YOU should carefully examine the property or have it inspected by a qualified home inspection company to make sure that the condition is acceptable to you. You should do this before you sign the sales contract or make the contract contingent on the inspection. If repairs are needed, you may negotiate with the owner about having the faults corrected.

There is no requirement that you hire an inspector. If you choose to, the cost of the inspection up to \$200.00 may be included in your mortgage loan. Names of home inspections companies can be found in the yellow pages of your telephone directory under the heading "Home Inspection Service." I/We have carefully read this notice and fully understand the FHA will not perform a home inspection nor guarantee the price or condition of the property we are purchasing. I/We have carefully read this notice and fully understand the FHA will not perform a home inspection nor guarantee the price or condition of the property we are purchasing.

Seller \_\_\_\_\_  
Date: \_\_\_\_\_

Buyer \_\_\_\_\_  
Date: \_\_\_\_\_

Seller \_\_\_\_\_  
Date: \_\_\_\_\_

Buyer \_\_\_\_\_  
Date: \_\_\_\_\_



535 West Broadway, Suite #203  
Council Bluffs, IA 51503  
Phone: 712-328-1017  
Fax: 712-328-1161

**AUTHORIZATION TO OBTAIN LOAN INFORMATION**

Property Address: \_\_\_\_\_

Seller(s) hereby authorize Clear Title & Abstract, LLC and its Escrow Agent to obtain any information relating to their present mortgage or mortgages and any loan information, including existing account, payoff statement, or assumption package from their existing lender.

Name of 1st Existing Lender: \_\_\_\_\_

Loan #: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Name of 2nd Existing Lender: \_\_\_\_\_

Loan #: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Date: \_\_\_\_\_

\_\_\_\_\_  
Seller

\_\_\_\_\_  
Seller



535 West Broadway, Suite #203, Council Bluffs, IA 51503
Phone: 712-328-1017 Fax: 712-328-1161

CLOSING INFORMATION WORKSHEET

PROPERTY ADDRESS:
SALES PRICE: \$ EARNEST DEPOSIT: \$ CLOSING DATE:

SELLERS INFORMATION

SELLERS NAME:
MARITAL STATUS: Married Single Other
PRESENT ADDRESS
HOME PHONE: CELL PHONE:
EMAIL ADDRESS:

FORWARDING ADDRESS:
CITY: STATE: ZIP:

SS# SELLER #1 SS# SELLER #2

PRESENT MORTGAGE COMPANY:
LOAN NUMBER: PHONE NUMBER:

2ND MORTGAGE COMPANY:
LOAN NUMBER: PHONE NUMBER:

BUYERS INFORMATION

BUYER(S) NAME:
MARITAL STATUS: Married Single Other
PRESENT ADDRESS:
HOME PHONE: CELL PHONE:
EMAIL ADDRESS:

SS# BUYER #1 SS# BUYER #2

LENDER: LOAN OFFICER:
LENDER ADDRESS:
LENDER PHONE:

TERMITE INSEPCION CO: ORDERED: Yes or No
HOME INSPECTION CO: ORDERED: Yes or No
WELL AND SEPTIC CO: ORDERED: Yes or No

## STEPS IN SELLING YOUR HOUSE - FOR SALE BY OWNER

1. Bring the completed purchase agreement to Clear Title & Abstract, signed by all parties.
2. We will begin the process with a title search of the property, Seller(s), and Buyer(s).
3. Once the file is searched, copies of the search will go to the Lender (if any) and to the Closing Department for further processing.
4. While the file is with the Closing Department, they will start the process of ordering payoffs and inspections.
5. The Seller(s) will receive a call from the Closing Department to let them know when they can come in and sign the “deed set” to transfer the property to the new Buyer(s).
6. When the lender is ready to close the transaction with the buyer(s), the Closing Department will contact the Buyer(s) and set up a time for closing.
7. At the completion of the Buyer(s) closing transaction, the Seller(s) will be able to stop by and pick up the proceeds check from the sale of the home.

If you have any questions, please feel free to call, fax or e-mail us:

Phone: 712-328-1017

Fax: 712-328-1161

Closing Department:

Ashley Gibbs	<a href="mailto:AGibbs@ClearTitleLLC.com">AGibbs@ClearTitleLLC.com</a>
Deborah Hunter	<a href="mailto:DHunter@ClearTitleLLC.com">DHunter@ClearTitleLLC.com</a>
Tonja Maxwell	<a href="mailto:TMaxwell@ClearTitleLLC.com">TMaxwell@ClearTitleLLC.com</a>
Lindsey Bogardus	<a href="mailto:LBogardus@ClearTitleLLC.com">LBogardus@ClearTitleLLC.com</a>
Callie Thomas	<a href="mailto:CThomas@ClearTitleLLC.com">CThomas@ClearTitleLLC.com</a>
Lynn Long	<a href="mailto:LLong@ClearTitleLLC.com">LLong@ClearTitleLLC.com</a>

Operations:

Terri Krabbe	<a href="mailto:TKrabbe@ClearTitleLLC.com">TKrabbe@ClearTitleLLC.com</a>
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**FEEES**

are customarily split as shown below

**SELLER**

**BUYER**

½ fees for title insurance

½ fees for title insurance

Recording fees for payoffs (if any)  
- See Recorder's website

Recording Fees  
- See Recorder's website

Closing Fee \$350

Closing Fee \$350 w/o Mortgage Loan

Closing Fee \$500 w/ Mortgage Loan

Tax proration – See Purchase Agreement

Termite inspection – See Purchase Agreement

Overnight fee - \$35/payoff (as needed)

Wire fee - \$35.00/wire (as needed)

Transfer stamps

\$1.60/\$1,000 of purchase price w/the first \$500 exempt



# STATE OF IOWA

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TERRY E. BRANSTAD  
GOVERNOR  
KIM REYNOLDS  
LT. GOVERNOR

IOWA DEPARTMENT OF COMMERCE  
PROFESSIONAL LICENSING & REGULATION

## Seller Property Condition Disclosure

Effective July 1, 1994, Iowa law requires **SELLERS** of residential real estate property to deliver to the **BUYER** a written disclosure statement to reveal the condition of various important aspects of the property characteristics and structure(s). This disclosure is required regardless of whether or not the transaction is done with the assistance of a real estate **LICENSEE**, **IF** (1) the property consists of at least one but not more than four dwelling units, and **UNLESS** (2) the type of property transfer is not specifically exempted from the requirement by the law. **NOTE:** Exemptions are listed with this information.

Iowa real estate **LICENSEES** and the **PUBLIC** should be aware of Iowa Code section 558A.2 which requires that the disclosure statement **MUST** be delivered to the **BUYER** either (1) prior to the **SELLER** accepting a written offer from the **BUYER**, or (2) prior to the **BUYER** accepting a written offer from the **SELLER** for the sale, exchange, or lease with option to buy real estate. **SPECIAL NOTE:** If the disclosure statement is **NOT** delivered prior to the acceptance of the offer as required, the **BUYER** may withdraw the offer or cancel the contract, **WITH** or **WITHOUT** reason, **WITHOUT** liability, if done (1) within three days following personal delivery of the statement or (2) within five days following delivery by mail.

There is **NOT** a required form to be used for the disclosure. To assist the public and others, the Iowa Real Estate Commission has prepared the enclosed sample language for the Residential Property Condition Disclosure Statement, which contains the minimum items that **MUST** be included in the disclosure. You may use the sample language as it is, or you may use the statement language of your choice.

While the Commission is responsible for determining the minimum important characteristics required to be included in the disclosure, it does **NOT** have the authority for enforcing this law. Violations of Iowa Code sections 558A.1 - 558A.7 are handled through the appropriate court or by other legal remedies. **If you need advice and guidance to determine what legal or civil options may be available to you, you will have to consult your privately retained attorney.**

**QUESTIONS and PROBLEMS regarding the Iowa Residential Property Disclosure Law and the requirements should be directed to your privately retained attorney. The Commission and staff are prohibited by Iowa law from providing legal advice.**

## IOWA RESIDENTIAL PROPERTY DISCLOSURE

Iowa Code section 558A.1(4) Definitions. The disclosure is only required on the transfer of residential property, and only if the property includes at least one but not more than four dwelling units. The following transfers are specifically excluded from the disclosure requirements of Iowa law:

1. Transfers pursuant to court order including, but not limited to transfers under chapter 633, the execution of judgment, foreclosure of real estate mortgage pursuant to chapter 654, transfer by a trustee in bankruptcy, transfers by eminent domain, and transfers resulting from a decree for specific performance.
2. A transfer to a mortgagee by a mortgagor or successor in interest who is in default, or a transfer by a mortgagee who has acquired the real property at a sale conducted pursuant to a foreclosure sale, chapter 654, a transfer back to a mortgagor exercising a right of first refusal pursuant to section 654.16A, a nonjudicial voluntary foreclosure procedure under section 654.18 or a deed in lieu of foreclosure under section 654.19.
3. Transfer by a fiduciary in the course of the administration of a decedent's estate, guardianship, conservatorship, or trust.
4. Transfer between joint tenants or tenants in common.
5. Transfers made to a spouse, or to a person or persons in the lineal line of consanguinity of the person making the transfer.
6. Transfer between spouses resulting from a decree of dissolution of marriage, a decree of legal separation, or a property settlement which is incidental to the decree, including a decree ordered pursuant to chapter 598.
7. A transfer to or from the state, a political subdivision of the state, another state, or the United States.
8. A transfer by quitclaim deed.



**IOWA REAL ESTATE COMMISSION**  
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**DES MOINES, IA 50309**  
**ADMINISTRATIVE RULES**  
**PROPERTY CONDITION DISCLOSURE**

**193E—14.1(543B) Property condition disclosure requirement.** The requirements of this chapter shall apply to transfers of real estate subject to Iowa Code chapter 558A. For purposes of this chapter, “transfer” means the transfer or conveyance of real estate by sale, exchange, real estate contract, or any other method by which real estate and improvements are purchased, including rental or lease agreements which contain any option to purchase, if the property includes at least one but no more than four dwelling units unless the transfer is exempted by Iowa Code section 558A.1(4).

**14.1(1) Additional disclosure.** Nothing in this rule is intended to prevent any additional disclosure or to relieve the parties or agents in the transaction from making any disclosure otherwise required by law or contract.

**14.1(2) Licensee responsibilities to seller.** At the time a licensee obtains a listing, the listing licensee shall obtain a completed disclosure signed and dated by each seller represented by the licensee.

a. A licensee representing a seller shall deliver the executed statement to a potential buyer, a potential buyer’s agent, or any other third party who may be representing a potential buyer, prior to the seller’s making a written offer to sell or the seller’s accepting a written offer to buy.

b. The licensee representing a seller shall attempt to obtain the buyer’s signature and date of signature on the statement and shall provide the seller and the buyer with fully executed copies of the disclosure and maintain a copy of the written acknowledgment in the transaction file. If the licensee is unable to obtain the buyer’s signature, the licensee shall obtain other documentation establishing delivery of the disclosure and maintain the written documentation in the transaction file.

c. If the transaction closes, the listing broker shall maintain the completed disclosure statement for a minimum of five years.

d. The executed disclosure statement shall be delivered to the buyer(s) by either personal delivery or by certified or registered mail. If there is more than one buyer, any one buyer may accept delivery of the executed statement.

**14.1(3) Licensee responsibilities to buyer.** A licensee representing a buyer in a transfer shall notify the buyer of the seller’s obligation to deliver the property disclosure statement.

a. If the disclosure statement is not delivered when required, the licensee shall notify the buyer that the buyer may revoke or withdraw the offer.

b. If a buyer elects to revoke or withdraw the offer, the licensee shall obtain a written revocation or withdrawal from the buyer and shall deliver the revocation or withdrawal to the seller within three days following personal delivery or five days following delivery of the disclosure by mail to the buyer.

c. Following revocation or withdrawal of the offer, any earnest money deposit shall be promptly returned without liability pursuant to Iowa Code chapter 558A and rule 193E— 13.4(543B).

**14.1(4) Inclusion of written reports.** A written report or opinion prepared by a person qualified to render the report or opinion may be included in a disclosure statement. A report may be prepared by, but not limited to, the following persons provided that the content of the report or opinion is within the specified area of expertise of the provider: a land surveyor licensed pursuant to Iowa Code chapter 542B; a geologist; a structural pest control operator licensed pursuant to Iowa Code section 206.6; or a qualified building contractor.

a. The seller must identify the required disclosure items which are to be satisfied by the report.

b. If the report is prepared for the specific purpose of satisfying the disclosure requirement, the preparer of the report shall specifically identify the items of the disclosure which the report is intended to satisfy.

c. A licensee representing a seller shall provide the seller with information on the proper use of reports if reports are used as part of the disclosure statement.

**14.1(5) Amended disclosure statement.** A licensee’s obligations with respect to any amended disclosure statement are the same as the licensee’s obligations with respect to the original disclosure statement. A disclosure statement must be amended if information disclosed is or becomes inaccurate or misleading or is supplemented unless one of the following exceptions applies:

a. The information disclosed in conformance with Iowa Code chapter 558A is subsequently rendered inaccurate as a result of an act, occurrence, or agreement subsequent to the delivery of the disclosure statement.

b. The information disclosed is based on information of a public agency, including the state, a political subdivision of the state, or the United States.

**14.1(6) Minimum disclosure statement contents for all transfers.** All property disclosure statements, whether or not a licensee assists in the transaction, shall contain at a minimum the information required by the following sample statement. No particular language is required in the disclosure statement provided that the required disclosure items are included and the disclosure complies with Iowa Code chapter 558A. To assist real estate licensees and the public, the commission recommends use of the following sample language:

## RESIDENTIAL PROPERTY SELLER DISCLOSURE STATEMENT

Property address: \_\_\_\_\_

### **PURPOSE:**

Use this statement to disclose information as required by Iowa Code chapter 558A. This law requires certain sellers of residential property that includes at least one and no more than four dwelling units to disclose information about the property to be sold. The following disclosures are made by the seller(s) and not by any agent acting on behalf of the seller(s).

### **INSTRUCTIONS TO SELLER(S):**

1. Seller(s) must complete this statement. Respond to all questions, or attach reports allowed by Iowa Code section 558A.4(2);
2. Disclose all known conditions materially affecting this property;
3. If an item does not apply to this property, indicate that it is not applicable **(N/A)**;
4. Please provide information in good faith and make a reasonable effort to ascertain the required information. If the required information is **unknown** or is **unavailable** following a reasonable effort, use an **approximation** of the information, or indicate that the information is **unknown (UNK)**. All **approximations** must be identified as **approximations (AP)**;
5. Additional pages may be attached as needed;
6. Keep a copy of this statement with your other important papers.

1. Basement/Foundation: Any known water or other problems? Yes  No

2. Roof: Any known problems? Yes  No

Any known repairs? Yes  No

If yes, date of repairs/replacement: \_\_\_\_/\_\_\_\_/\_\_\_\_

3. Well and Pump: Any known problems? Yes  No

Any known repairs? Yes  No

If yes, date of repairs/replacement: \_\_\_\_/\_\_\_\_/\_\_\_\_

Any known water tests? Yes  No

If yes, date of last report: \_\_\_\_/\_\_\_\_/\_\_\_\_

and results: \_\_\_\_\_

4. Septic Tanks/Drain Fields: Any known problems? Yes  No

Location of tank: \_\_\_\_\_

Date tank last cleaned: \_\_\_\_/\_\_\_\_/\_\_\_\_

5. Sewer System: Any known problems? Yes  No

Any known repairs? Yes  No

If yes, date of repairs/replacement: \_\_\_\_/\_\_\_\_/\_\_\_\_

6. Heating System(s): Any known problems? Yes  No   
Any known repairs? Yes  No   
If yes, date of repairs/replacement: \_\_\_\_/\_\_\_\_/\_\_\_\_
7. Central Cooling System(s): Any known problems? Yes  No   
Any known repairs? Yes  No   
If yes, date of repairs/replacement: \_\_\_\_/\_\_\_\_/\_\_\_\_
8. Plumbing System(s): Any known problems? Yes  No   
Any known repairs? Yes  No   
If yes, date of repairs/replacement: \_\_\_\_/\_\_\_\_/\_\_\_\_
9. Electrical System(s): Any known problems? Yes  No   
Any known repairs? Yes  No   
If yes, date of repairs/replacement: \_\_\_\_/\_\_\_\_/\_\_\_\_
10. Pest Infestation (e.g., termites, carpenter ants): Any known problems? Yes  No   
If yes, date(s) of treatment: \_\_\_\_/\_\_\_\_/\_\_\_\_  
Any known structural damage? Yes  No   
If yes, date(s) of repairs/replacement: \_\_\_\_/\_\_\_\_/\_\_\_\_
11. Asbestos: Any known to be present in the structure? Yes  No   
If yes, explain: \_\_\_\_\_
12. Radon: Any known tests for the presence of radon gas? Yes  No   
If yes, date of last report: \_\_\_\_/\_\_\_\_/\_\_\_\_  
and results: \_\_\_\_\_
13. Lead-Based Paint: Any known to be present in the structure? Yes  No
14. Flood Plain: Do you know if the property is located in a flood plain? Yes  No   
If yes, what is the flood plain designation? \_\_\_\_\_
15. Zoning: Do you know the zoning classification of the property? Yes  No   
If yes, what is the zoning classification? \_\_\_\_\_

16. Covenants: Is the property subject to restrictive covenants? Yes [ ] No [ ]

If yes, attach a copy or state where a true, current copy of the covenants can be obtained.

17. Shared or Co-Owned Features: Any features of the property known to be shared in common with adjoining landowners, such as walls, fences, roads, and driveways whose use or maintenance responsibility may have an effect on the property? Yes [ ] No [ ]

Any known "common areas" such as pools, tennis courts, walkways, or other areas co-owned with others, or a Homeowner's Association which has any authority over the property? Yes [ ] No [ ]

18. Physical Problems: Any known settling, flooding, drainage or grading problems? Yes [ ] No [ ]

19. Structural Damage: Any known structural damage? Yes [ ] No [ ]

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**SELLER(S) DISCLOSURE:**

Seller(s) discloses the information regarding this property based on information known or reasonably available to the Seller(s).

The Seller(s) has owned the property since \_\_\_\_/\_\_\_\_/\_\_\_\_. The Seller(s) certifies that as of the date signed this information is true and accurate to the best of my/our knowledge.

Seller(s) acknowledge(s) requirement that Buyer(s) be provided with the "Iowa Radon Home-Buyers and Seller Fact Sheet" prepared by the Iowa Department of Public Health.

Seller \_\_\_\_\_

Seller \_\_\_\_\_

Date \_\_\_\_/\_\_\_\_/\_\_\_\_

Date \_\_\_\_/\_\_\_\_/\_\_\_\_

**BUYER(S) ACKNOWLEDGMENT:**

Buyer(s) acknowledges receipt of a copy of this Real Estate Disclosure Statement. This statement is not intended to be a warranty or to substitute for any inspection the buyer(s) may wish to obtain.

Buyer(s) acknowledge(s) receipt of the "Iowa Radon Home-Buyers and Seller Fact Sheet" prepared by the Iowa Department of Public Health.

Buyer \_\_\_\_\_

Buyer \_\_\_\_\_

Date \_\_\_\_/\_\_\_\_/\_\_\_\_

Date \_\_\_\_/\_\_\_\_/\_\_\_\_